



**MCI Communications
Corporation**

1801 Pennsylvania Avenue, NW
Washington, DC 20006

ORIGINAL

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January 21, 1999

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Magalie Roman Salas, Secretary
Federal Communications Commission
1919 M Street, N.W., Room 222
Washington, D.C. 20554

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FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

Re: Ex Parte Submission
Federal-State Joint Board on Universal Service; CC Docket No. 96-45 ✓
Forward-Looking Mechanism for High Cost Support for Non-Rural LECs; CC
Docket No. 97-160

Dear Ms. Salas:

On January 20, 1999, AT&T and MCI WorldCom met with Craig Brown, Bryan Clopton, Abdel Eqab, Katie King, Bob Loube, Bill Sharkey, Richard Smith, and Adrian Wright of the Common Carrier Bureau on the staff's examination of the cost of Serving Area Interfaces (SAIs) and Digital Loop Carrier (DLC), and on issues regarding the development and use of expense to investment (E:I) ratios for switching and shared outside plant. AT&T and MCI WorldCom were represented by Richard Clarke and Mike Lieberman of AT&T, Chris Frentrup of MCI WorldCom, and John Donovan and Vincent Candido of Telecom Visions, Inc. The attached handouts served as the basis of the discussion.

First, we described how the default input cost of an SAI was developed for the HAI model. The attached handout shows how an efficiently designed indoor SAI would be engineered, and gives the cost of both the materials and labor required for its construction. A comparison is provided between this development of efficient SAI costs and a cost breakdown that had been provided previously by Sprint, which suggested SAI costs greatly in excess of what is assumed in both the HAI and BCPM models.

As part of this discussion of efficient SAI engineering, Mr. Candido provided a hands-on demonstration of how splices are performed in the construction of an SAI, and stated that, in his experience, local exchange carrier (LEC) splicing technicians had to achieve splicing rates of 300 pair per hour in order to be certified as splicers, and that experienced splicers typically achieved rates substantially in excess of that level. A letter

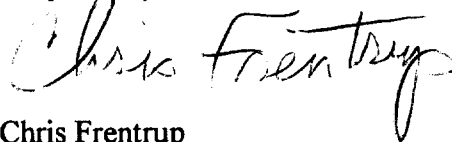
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from AMP Corporation confirming these speed estimates is attached. In the development of the HAI default SAI costs, we assumed a splicing rate of 300 pair per hour.

Second, Mr. Donovan provided a detailed breakout of the individual components (and their approximate costs) included in the HAI Model's engineering of high- and low-density DLCs. In particular, the HAI Model's inclusion of a complete set of central office terminal equipment required to support the DLC was highlighted. Mr. Donovan also demonstrated the correspondence between his breakout of high-density DLC components and costs into the Staff's template for these DLC components and costs.

Finally, we noted that use of raw ARMIS data to develop E:I ratios might lead to overstated expenses. Specifically, at a minimum expenses for switch software used to enable services beyond those intended to be supported by universal service subsidies must be removed from embedded expense values to develop proper forward-looking switch E:I ratios. In addition, either rental expense paid by LECs must be removed from their embedded ARMIS expense values, or these expense values must be reduced by the rental revenues received by the LEC to develop proper forward-looking pole maintenance E:I ratios.

Respectfully submitted,



Chris Frentrup
Senior Economist
MCI WorldCom
1801 Pennsylvania Ave., NW
Washington, DC 20006
(202) 887-2731

cc: Letter only - Craig Brown, Bryan Clopton, Abdel Eqab, Katie King, Bob Loube, Bill Sharkey, Richard Smith, Adrian Wright

Agenda

Meeting Between HAI Model Sponsors and FCC Staff

January 20, 1999

1. SAI Costs

- Efficient engineering of SAls
- Cost of splices/demonstration
- Costs of protectors
- Reconciliation between Sprint costs, BCPM costs, and efficient HAI costs

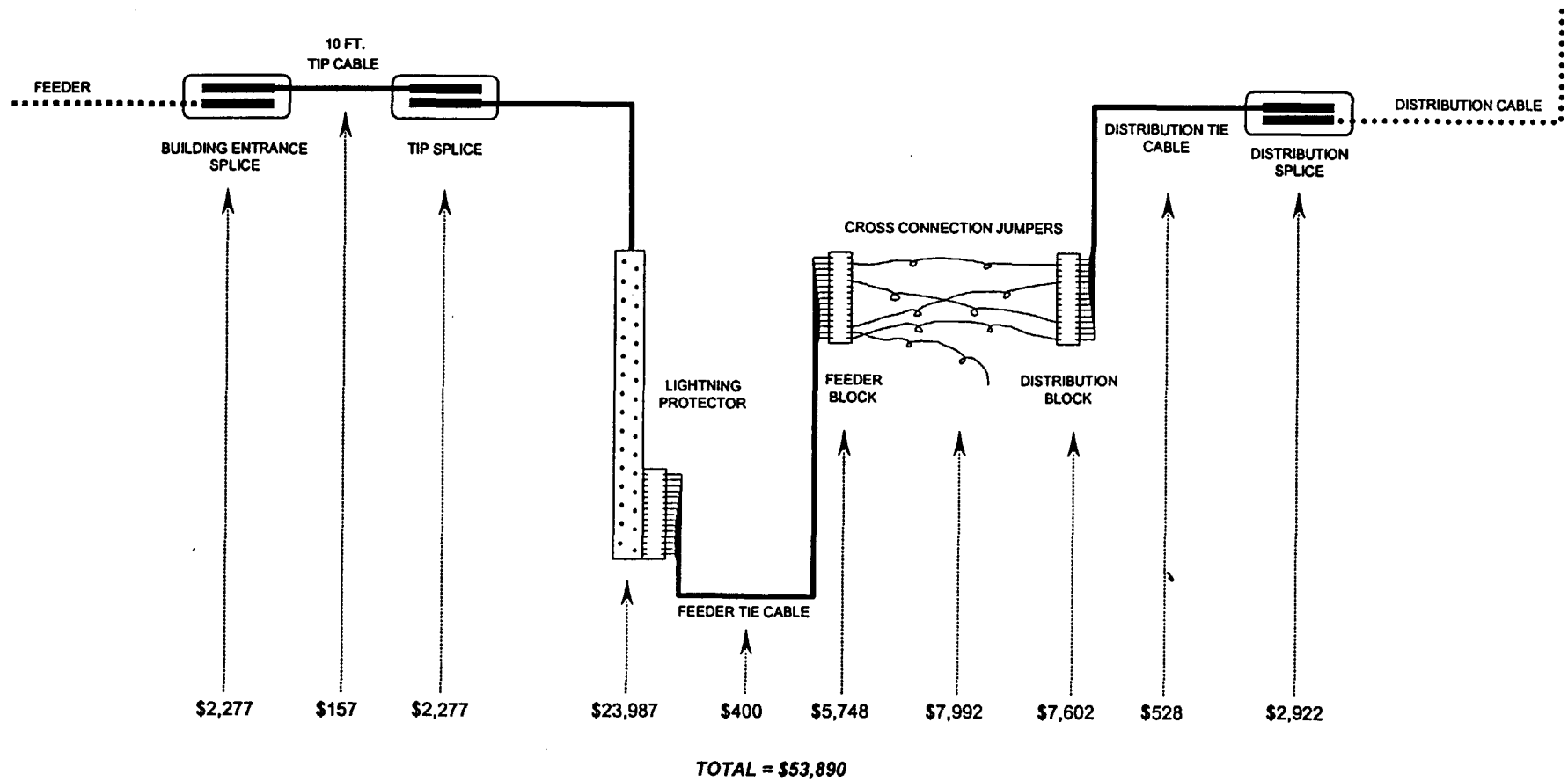
2. DLC Costs

- Breakout of component costs
- Demonstration of COT costs

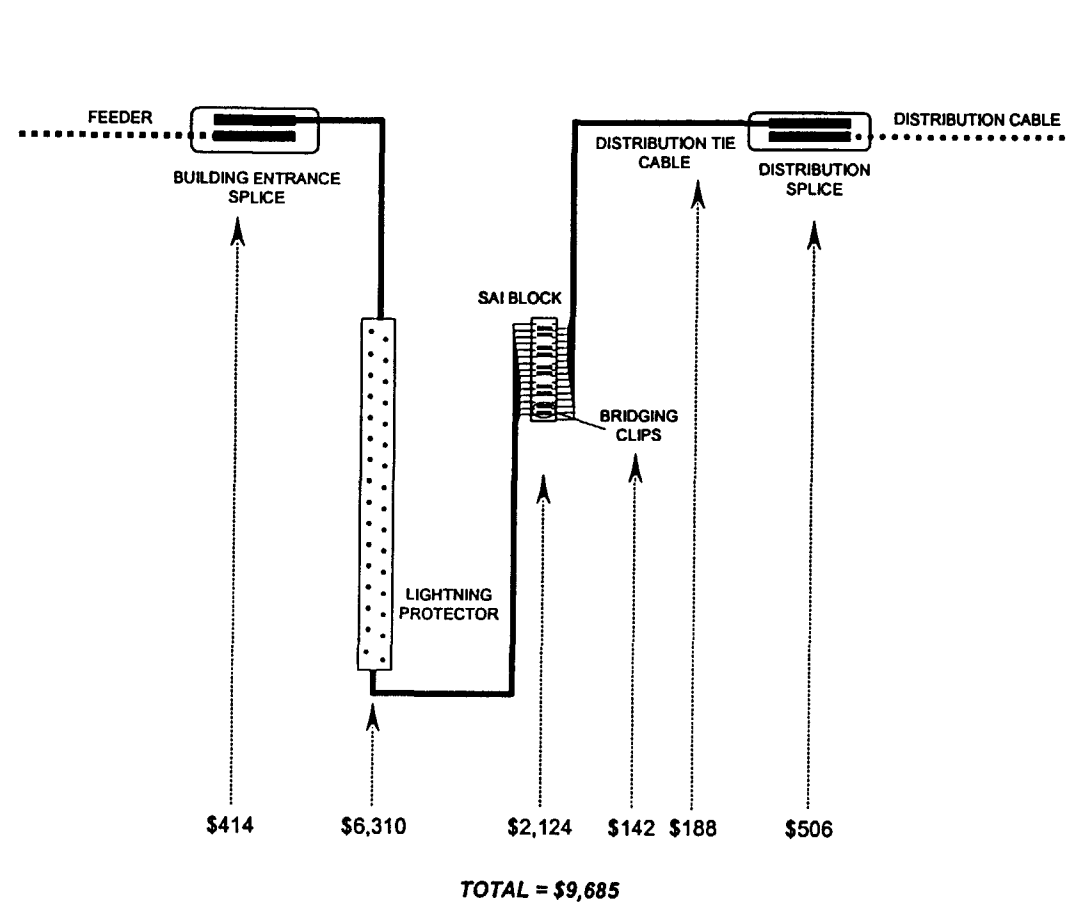
3. Expenses

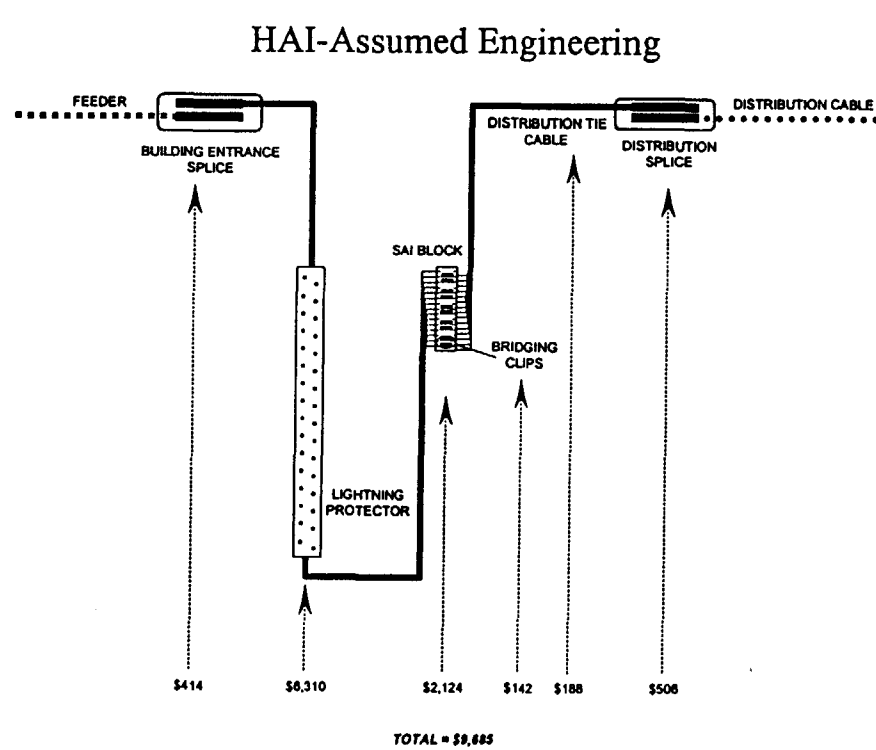
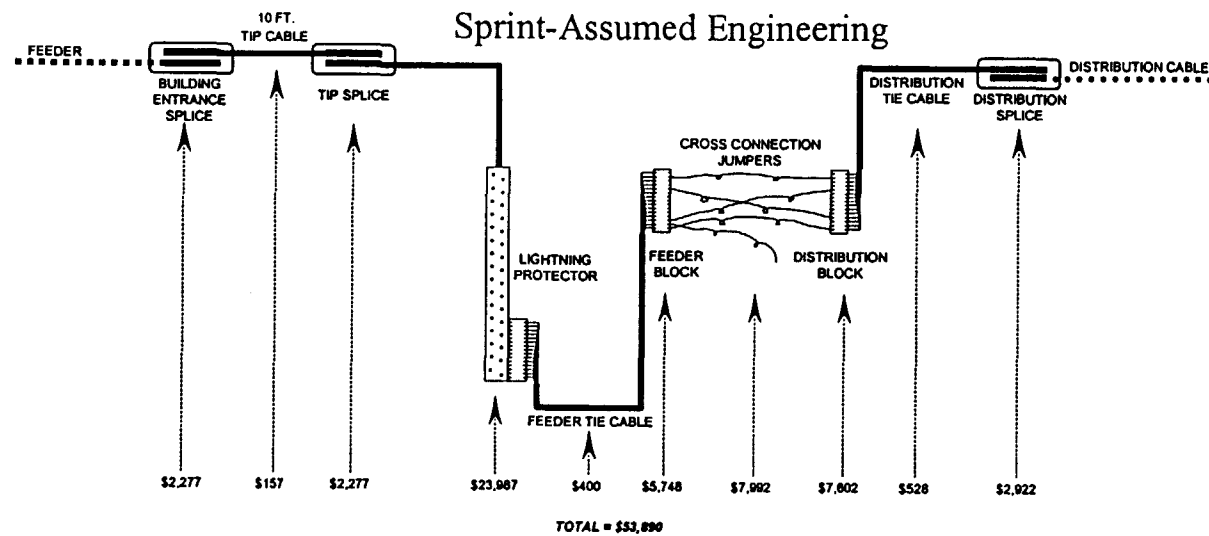
- Software and digital switching expenses
 - Expense development for shared OSP structures
-

Sprint-Assumed Engineering



HAI-Assumed Engineering





Item	Category	Category							
1	Building Entrance Splice				\$2,277				\$414
a	Purchase 1 Splice Case	Material	1.0 ea. @	\$150.22	\$150.22	Material	1.0 ea. @ 50%	\$150.22	\$75.11
b	1 Splice Setup	Labor	2.0 hrs. @	\$64.45	\$128.90	Labor	2.0 hrs. @ 50%	\$55.00	\$55.00
c	Splice 3100 Pairs Joined	Labor	31.0 hrs. @ 100 prs./hr.	\$64.45	\$1,997.95	Labor	10.3 hrs. @ 300 prs./hr. x 50%	\$55.00	\$284.17
2	Tip Cable				\$157				
a	Purchase 10 ft. Tip Cable	Material	10.0 ft. @	\$12.518	\$125.18				
b	Place 10 ft. Tip Cable	Labor	0.5 hrs. @	\$64.45	\$32.23				
3	Tip Splice				\$2,277				
a	Purchase 1 Splice Case	Material	1.0 ea. @	\$150.22	\$150.22				
b	1 Splice Setup	Labor	2.0 hrs. @	\$64.45	\$128.90				
c	Splice 3100 Pairs Joined	Labor	31.0 hrs. @ 100 prs./hr.	\$64.45	\$1,997.95				
4	Protection				\$23,987				\$6,310
a	Purchase 31 ea. 100 Pair Protectors	Material	31.0 ea. @	\$662.19	\$20,528.00	Material	31.0 ea. @	\$200.00	\$6,200.00
b	Place 31 Protector Units	Labor	2.0 hrs. @	\$64.45	\$128.90	Labor	2.0 hrs. @	\$55.00	\$110.00
c	Terminate 3100 Feeder Tie Pairs	Labor	51.7 hrs. @ 60 prs./hr.	\$64.45	\$3,329.92	Labor			
5	Feeder Tie Cables				\$400				
a	Place 31 ea. 100 Pair Feeder Tie Cables	Labor	6.2 hrs. @ 12 min/cable	\$64.45	\$399.59	Labor			
6	Place Feeder Blocks				\$5,748				\$426
a	Purchase 124 ea. 66M1-50 Blocks	Material	124.0 ea. @	\$8.76	\$1,086.24				
b	Place 124 ea. 66M1-50 Blocks	Labor	20.7 hrs. @ 10 min/block	\$64.45	\$1,331.97				
c	Punch Down 3100 Feeder Pairs	Labor	51.7 hrs. @ 60 prs./hr.	\$64.45	\$3,329.92	Labor	7.8 hrs. @ 400 prs./hr.	\$55.00	\$426.25
7	Place Cross Connect Jumpers				\$7,992				\$142
a	Place Cross-Connects	Labor	124.0 hrs. 2480 X-Conn @ 3 min. ea.	\$64.45	\$7,991.80	Labor	2.6 hrs. 3100 X-Conn @ 3 sec. ea	\$55.00	\$142.08
8	Place Distribution Blocks				\$7,602				\$1,698
a	Purchase 164 ea. 66M1-50 Blocks	Material	164.0 ea. @	\$8.76	\$1,436.64	Material	164.0 ea. @	\$6.00	\$984.00
b	Place 164 ea. 66M1-50 Blocks	Labor	27.3 hrs. @ 10 min/block	\$64.45	\$1,761.63	Labor	2.7 hrs. @ 1 min/block	\$55.00	\$150.33
c	Punch Down 4100 Distribution Pairs	Labor	68.3 hrs. @ 60 prs./hr.	\$64.45	\$4,404.08	Labor	10.3 hrs. @ 400 prs./hr.	\$55.00	\$563.75
9	Place Distribution Tie Cables				\$528				\$188
a	Place 41 ea. 100 Pair Distribution Tie Cables	Labor	8.2 hrs. @ 12 min/cable	\$64.45	\$528.49	Labor	3.4 hrs. @ 5 min/cable	\$55.00	\$187.92
10	Distribution Splice				\$2,922				\$506
a	Purchase 1 Splice Case	Material	1.0 ea. @	\$150.22	\$150.22	Material	1.0 ea. @ 50%	\$150.22	\$75.11
b	1 Splice Setup	Labor	2.0 hrs. @	\$64.45	\$128.90	Labor	2.0 hrs. @ 50%	\$55.00	\$55.00
c	Splice 4100 Pairs Joined	Labor	41.0 hrs. @ 100 prs./hr.	\$64.45	\$2,642.45	Labor	13.7 hrs. @ 300 prs./hr. x 50%	\$55.00	\$375.83
Total					\$53,890				\$9,685

BUILDING CABLE SYSTEMS Entrance Terminals

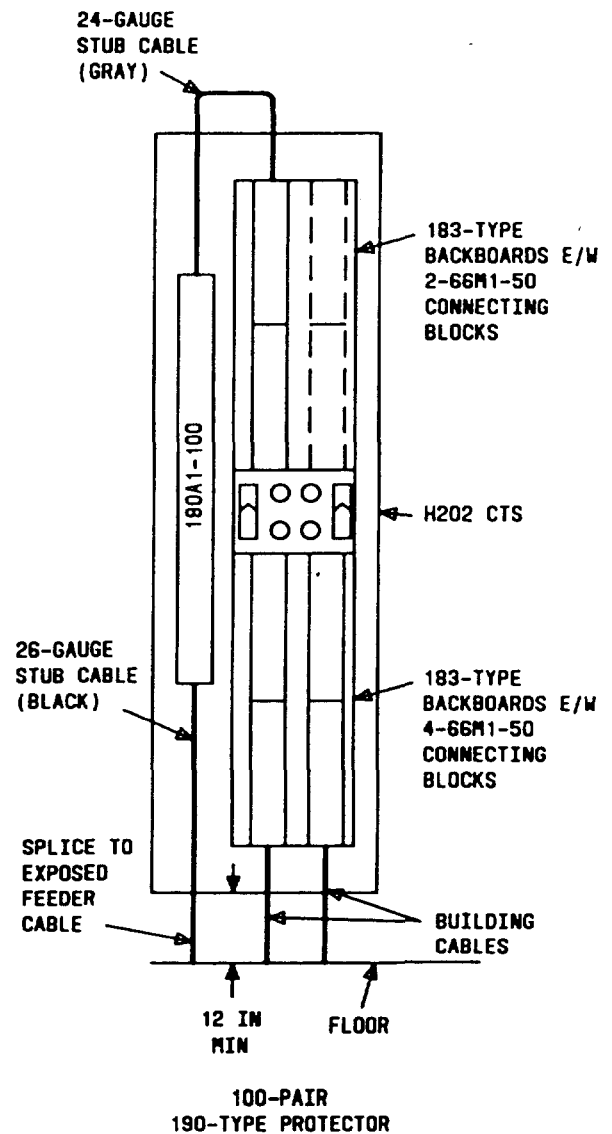
190-Type Protector

Practice 631-460-115

The 190-type protector consists of a metal housing containing a plastic connecting block with a 26-gauge "IN" stub and 24-gauge "OUT" stub. Protection is provided with 3B and 4B plug-in protector units. The 190 protector is available in 50- and 100-pair sizes as specified below.

190-TYPE PROTECTOR								
PROTECTOR CODE	MAX. NO. OF PROTECTOR UNITS	DIMENSIONS (INCHES)			STUB CABLE (NOTE)			
		LENGTH	WIDTH	DEPTH	SHEATH COLOR	GAUGE	NO. OF PAIRS	LENGTH (FT)
190A1-50	50	13	4	2.75	Black	26	50	25
					Grey	24		
				4.40*				
190A1-100	100	24	4	2.75	Black	26	100	25
					Grey	24		
				4.40*				

* With 3B Protector Units installed.



P.O. Box 3608
Harrisburg, PA 17105-3608
Phone: 717-564-0100
Internet: <http://www.amp.com>



AMP Incorporated

August 18, 1998

Mr. John Donovan
President, Telecom Visions
11 Osborne Road
Garden City, NY 11530

Dear Mr. Donovan

As requested, enclosed please find materials related to our AMP-STACK™ Modular Splicing System. Our products are designed to splice 5, 10, and 25 pair complements of standard gauge telecommunications wire.

AMP-STACK has been designed and manufactured to meet all applicable Bellcore documents, and in fact, passes or exceeds all requirements.

AMP-STACK is especially efficient when used in splicing "high-count" telecommunications cable. In fact, most Telco's mandate the use of modular connectors when cable counts exceed 300 pair. We have found that the "average" splicing technician can splice 300 pair per hour with modular connectors, and that highly skilled personnel can splice in excess of 500 pair per hour. This is certainly more efficient than splicing via "discrete" (or "single-wire") connectors.

If you would like additional samples or material, please call.

Sincerely,

A handwritten signature in black ink, appearing to read "Dennis J. Thompson", is written over a horizontal line.

Dennis J. Thompson

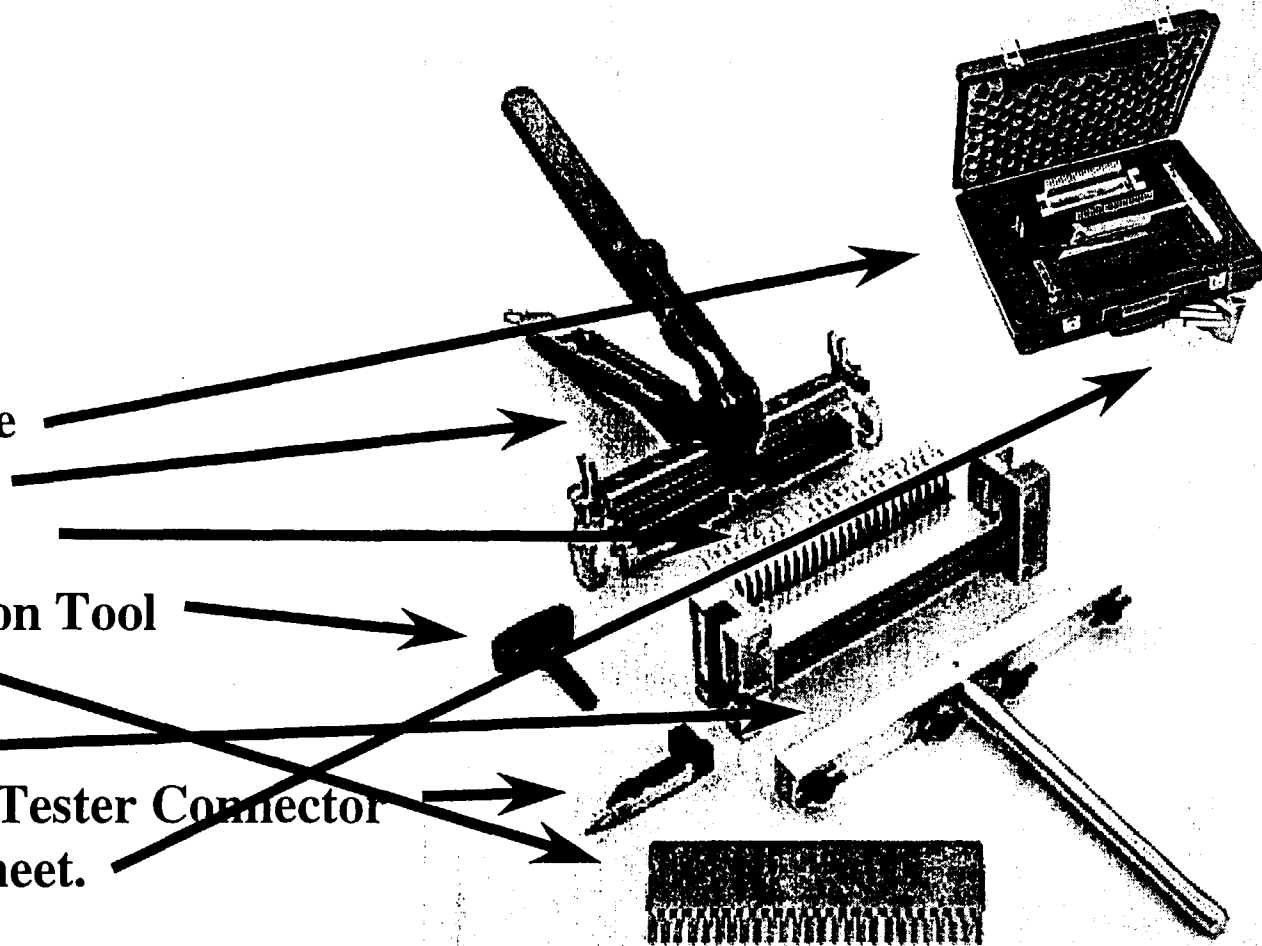
U.S. Regional Sales Manager,
Global Communication Group
Phone: 717 985-2092
Fax: 717 986-7321
Internet: djthomps@amp.com



AMP STACK Mark III Application Tooling

Tooling Kit:

- ✓ Carrying Case
- ✓ Hand Tool
- ✓ Splicing Head
- ✓ Single Insertion Tool
- ✓ Check comb
- ✓ T-pedestal
- ✓ Double Point Tester Connector
- ✓ Instruction Sheet.



	Initial Common Equipment High Density DLC	Material	Labor Hrs.	Labor @ \$55/hr.	
COT Common Equipment					
	SONET Firmware	\$7,000 ✓			
	SONET Transceivers	\$4,500 ✓			
	Multiplexer Commons	\$2,000 ✓			
	Time Slot Interchanger	\$3,500 ✓			
	DS-1 Shelf Commons	\$500 ✓			
	DSX-1 & Cabling	\$800 ✓			
COT Labor					
	Engineering		12.0	\$660 ✓	
	Place Frames & Racks		3.0	\$165 ✓	
	Splice DSX Metallic Cable		1.0	\$55 ✓	
	Place DSX Cross Connections		0.5	\$28 ✓	
	Connect Alarms, CO Timing & Power		1.0	\$55 ✓	
	Place Common Plug Ins (21 ea.)		0.5	\$28 ✓	
	Turn Up & Test System		3.0	\$165 ✓	
RT Common Equipment					
	Cabinet	\$27,500 ✓			
	SONET Transceivers	\$4,500 ✓			
	Multiplexer Commons	\$2,000 ✓			
	Time Slot Interchanger	\$3,500 ✓			
	Channel Bank Assemblies	\$4,000 ✓			
	Channel Bank Assembly Commons	\$2,500 ✓			
RT Labor					
	Engineering		32.0	\$1,760 ✓	
	Place Cabinet		4.0	\$220 ✓	
	Copper Splicing (2hrs.+672 pairs @ 400/hr)		4.0	\$220 ✓	
	Place Batteries & Turn Up Power		2.0	\$110 ✓	
	Place Common Plug Ins (21 ea.)		0.5	\$28 ✓	
	Turn Up & Test System		3.0	\$165 ✓	
					Total
Total Initial Common Equipment - High Density DL		\$62,300	66.5	\$3,658	\$65,958

Attachment 5						
TEMPLATE FOR DETERMINING DLC COST						
	Unit		Material		Installed	
Item	Cost	Quantity	Cost	Labor	Cost	
Remote Terminal						
Pad and Site			600	1900	2500	
Remote Cabinet and Equipment:						
Cabinet / Housing			27,500	220		
Common Control Shelf Assembly						
Channel Bank Assemblies			4,000			
Fiber Splice Panel			200	300	500	
Line Interface Unit						
Line Suppressor Unit						
Signal Processing Unit						
Power Shelf and Panel:						
Power Pedestal			200	300	500	
Power / Rectifier Shelf and Rectifiers						
Batteries				110		
Power Distribution Panel:						
Fiber Optics Multiplexer:						
Optical Receiver Unit			} 4500			
Optical Transmitter Unit						
SONET Ring Formatter Unit			+ } 2,000		PLACE COMMENTS 28	
Timing Control Unit						
Terminal Control Processor			} 3500			
System Backup Memory						
Datalink Controller and Tone Generator			} 3500			
Time Slot Interchanger						
Common Power Supply			} 3500			
Alarm Control Unit						
Maint. And Test Interface			} 3500			
System Communication Unit (TR303)						
Channel Bank Assembly:			} 2500		Copper Splicing 220	
Bank Control Unit						
Bank Power Supply						
Metallic Test Access Unit						
Ringing Generator Unit						
Channel Unit Interface-POTS						
Note number of units per card						
Engineering					1760	
TURN-UP & TEST					165	
Item	Unit		Material		Installed	
	Cost	Quantity	Cost	Labor	Cost	
Central Office Terminal						
Hardwired Equipment:						
Bay Assembly (specify size)			} 165			
Rack						
Common Control Shelf Assembly						
Full Electrical Cabling						

	Unit Cost	Quantity	Mat'l Cost	Labor	Installed Cost
Fiber Jumpers					
Fiber Patch Panel					
DSX-1 Panel			800	55+28	
Line Interface Unit					
Line Suppressor Unit					
Terminal Block					
Fiber Optics Multiplexer:					
Optical Transmitter Unit			} 4500		
Optical Receiver Unit					
SONET Ring Formatter Unit			} 7000		
Timing Control Unit					
Terminal Control Processor					
System Backup Memory					
Datalink Controller and Tone Generator					
Common Cards w/ Optics			2000	28	
Time Slot Interchanger			3500		
Common Power Supply				} 55	
Alarm Control Unit					
Maintenance and Test Interface					
System Communications Unit					
Channel Bank Assembly:					
Bank Control Unit					
Bank Power Supply					
DS-1 Switch Interface Unit			500		
Number DS-1's per Card					
Note number of RTs served by one COT.					1

Engineering
Turn up & Test

660
165

Plant Specific Expenses

- Apply E:I to post-sharing investments
 - ARMIS-based E:I reflects equivalent sharing levels in numerator and denominator
- Overstatement of cost due to non-recognition of offsetting rental revenues
- Switch E:I overstates USF software cost
 - ARMIS-based E:I disproportionately reflects RTU for non-USF functions

Hypothetic ARMIS Pole Data:

Investment	\$	100
Total Expense	\$	60
Internal Maintenance Expense	\$	24
Rental Expense	\$	36
Rental Revenue		
From other owners	\$	40
Pure renters	\$	10
E:I		
Traditional E:I		0.60
Excluding Rental		0.24

Model Investment		
Presharing	\$	200
Postsharing	\$	100

Traditional E:I:		
Presharing	\$	120
Postsharing	\$	60
E:I (E excluding rental):		
Presharing	\$	48
Postsharing	\$	24

Impact of RTU Costs on Switch E:I

"Other" Expense as % of "Total" = 44%

Assumption: RTU to total "Other" 80%

Implied RTU % of "Total" 35%

	Low	High
FCC E:I ratios for 6212	3.60%	6.10%
After reducing for RTU	2.33%	3.95%